

PROFILE.



Andreas Kömmling
Authentic. Creative. Coaching.

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Bio Brief.

- Individual Coaching. Team Coaching. Shadowing. Mediation. Workshops. Training. Personality Typing. Organizational Change.
- Topics: Career. Communication. Conflict. Decision-making. Entrepreneurship. Leadership. Life Transitions. Performance. Personality. Self-Management. Team Development.
- Training: Co-Active Coach (CTI). Co-Active Leader (CTI). Business Mediator (KAKM). Team Coach (ORSC).
- Coach Member of ICF International Coach Federation. Committed to ICF Code of Ethics.
- Long-standing management experience in international business.
- Business Degrees. Diplom-Kaufmann. MBA.
- Bilingual. German. English.
- Background: Aikido. Coaching. Creative Writing. Internationality. Meditation. Philosophy.

Authentic. Creative. Successful. The Philosophy.

- Being **authentic** means becoming “your own brand”. Gaining recognition value, self-awareness and confidence. Being unique, genuine and natural. Like a fish back in the water.
- Being **creative** means bringing something new into being. Or solving tricky tasks with your acquired competencies. Proving your strengths and recognizing development areas. Creating ideas, concepts and strategies.
- **Authenticity** and **creativity** are your key success factors. My focus is on the continuous development of your personality. Your leadership, your conflict behavior and communication skills.

Education. Training.

- **Business Mediator.** Krefelder Akademie für Konfliktmanagement & Mediation. D. **2012.**
- **Hypnosystemic Coaching.** Thomas Meyer Coaching. Herten. D. **2011.**
- Fundamentals of **Organization & Relationship Systems Coaching (ORSC).** CRR Global. Center for Right Relationships. Heidelberg. D. **2010.**
- **Co-Active Leader.** CTI. The Coaches Training Institute. San Rafael. California. USA. **2008.**
- Coach Exam at the **International Coach Federation. 2007.**
- **Co-Active Coach.** ICF acclaimed coach training. CTI. Heidelberg. D. **2007.**
- **MBA.** Schulich School of Business. York University. Toronto. CDN. **1993.**
- **Diplom-Kaufmann.** Business Degree (“MBA”). Mannheim University. D. **1992.**
- **Business Economics.** Intermediate Exams (“BBA”). Ruhr University. Bochum. D. **1989.**

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Professional Experience.

- Freelancer. Business **Coach**. Business **Trainer**. Business **Mediator**. **AbsolutelyCoaching**. Witten. **Since** 2012. Bochum. 2009–12. Frankfurt/Main. **2006–9**. D.
 - Focus Areas. c. Bio Brief (above).
 - Mentoring & Training Assistance. CTI. Since 2007.
 - Moderator of the “Co-Active Coaching” Group on XING (www.xing.com). Since 2009.
 - Hosting Team. ICF Chapter Frankfurt-Rhine/Main. D. 2009.
 - Organization. “Wissenstransferstag”. Knowledge Transfer Day Rhine/Neckar. D. Since 2008.
- Senior Transactor. Manager **Structured Trade & Export Finance**. **Deutsche Bank** AG. Frankfurt/Main. D. **1996–2005**.
 - Market, project & revenue responsibility. Contract negotiations. Financial & credit analysis. Structuring. Syndication. International business travel.
 - Industry experience Oil – Gas – Petrochemicals. Metals & Mining. Aviation. Telecoms & IT.
 - Internal Consulting. Organizational Change.
 - National & international cooperation. With borrowers. Export credit insurers. Exporters. Associations. Inter-ministerial committees. Supranational Organizations.
- Officer **Export Finance & Insurance**. Staff Exchange. **Federal Ministry of the Economy & Technology**. Bonn. D. **1998–99**.
- Transactor. Manager **Equity Capital Markets**. European Equity Syndication. **Deutsche Bank** AG. Deutsche Morgan Grenfell. Frankfurt/Main. D. London. GB. **1994–96**.
- **Trainee**. Business Clients. Investments. **Deutsche Bank** AG. Gelsenkirchen. D. **1993–94**.
- **Change Management**. **Sears Canada** Inc. Toronto. CDN. **Hagefa** mbH. Herne. D. **1992–93**.

Other Experiences.

- Aikido. Ken-Jutsu. Frankfurt Seishinkai. D. Shiseikan Tokyo. J. New York Aikikai. USA.
- Camino de Santiago. Pilgrimage on the Way of St. James. From Constance (D) to Einsiedeln (CH) and from St. Jean Pied-de-Port (F) to Santiago de Compostela & Cabo Finisterre (E).
- Creative Writing. Gotham Writers Workshop. New York. USA.
- School of Practical Philosophy. New York. USA.
- Vision Quest. Dream Fulfillment. New York City Marathon. Travels through the Americas. From the St. Lawrence River to Cape Horn. Québec. Chile. Argentina. Mexico.
- Bilingual. German. English. Further languages. French. Spanish. Russian. Latin. International work & studies. Intercultural competencies.
- Born 1966. Married. One daughter.